



DELTA ELECTRICS
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ABN: 20 094 187 050

4th May 2007

To our valued customer

Delta Electrics is pleased to announce that on the 5th of April 2007 we exchanged contracts with Huggalls Merchandising Pty Ltd to purchase the business T&I Pumps and Irrigation Darwin formerly known to most of you as NAPS - Northern Australian Pumping Services.

As of the 8th of May 2007 the business will be trading as **Think Water**, from this date onwards Delta Electrics will transfer all of our water products to **Think Water**, this will include Grundfos Pumps, Davey Pumps and Spitwater Pressure Cleaners.

You will soon see more **Think Water** operations come into effect across the country as part of a newly formed national franchise operation. This is one of the reasons why Delta made a strategic decision to transfer our water division. Another major reason was, due to the continued growth of Delta Electrics it was decided that it was time to streamline our services so we could not only continue, but better our level of customer service by being more focused on the core products that each business will offer.

For Delta Electrics this means a greater emphasis on products such as;

- Solar power systems with BP Solar and Ergon Energy.
- Power Generation with Kubota / FG Wilson / Yamaha and Gentech Generators.
- High Voltage PTD Siemens products.
- Powerware UPS and surge protection products.
- Direct strike Lightning systems (LPI)
- Welding equipment and consumables with Lincoln / Fronius / Unimig / Migomag / Hypertherm and Binzel products.
- Electrical reticulation components and controls with Eaton Electrics.
- Power transmission products with Teco Electric Motors and Fenner Products.

Delta Electrics aims to exceed its customer's expectations by offering the design, sale, installation, commissioning and preventative maintenance of quality electrical product throughout the Northern Territory.

Think Water aims to exceed its customer's expectations by offering the design, sale, installation, commissioning and preventative maintenance of quality water product throughout the Northern Territory.

Think Water will continue to provide both the T&I Pumps and Irrigation products and the Delta Water product lines, in addition it intends on increasing its products and services to become a true one stop pump, irrigation and water shop. The existing team of Jason and James at T&I have been retained, we will be transferring our pump fitter Mr Markus Medwig to **Think Water** and the team will be headed up by our Mr Adam Stockwell who has been appointed **Think Water's** General Manager.



Contact details for **Think Water – Winnellie** are as follows;

Think Water – Winnellie ABN: 25 701 358 147 59 Coonawarra Rd WINNELLIE NT 0820	P O Box 38319 WINNELLIE NT 0821 Ph: 08 89470 470 Fx: 08 89471 058	email: winnellie@thinkwater.com.au Website: www.thinkwater.com.au (under construction)
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General Manager	- Adam Stockwell	adam.stockwell@thinkwater.com.au
Technical Sales Representative	- Jason Owens	jason.owens@thinkwater.com.au
Senior Sales Assistant	- James Pocock	james.pocock@thinkwater.com.au
Pump Fitter	- Markus Medwig	

We will be handling accounts for **Think Water – Winnellie** from Delta Electrics. Contact details are as follows;

Ph: 08 89844 033
Fx: 08 89470 421

Bank Account Details:

Bank: ANZ
Branch: Winnellie
Account Name: Delta Water NT Pty Ltd
BSB: 015896 A/C 491769796

Finance Manager	- John White	john.white@thinkwater.com.au
Accounts Payable	- May Birse	may.birse@thinkwater.com.au
Accounts Receivable	- Eden Cameron	eden.cameron@thinkwater.com.au

We look forward to continuing our association with you during this exciting period in Delta Electrics history and invite you to contact us if you have any questions or concerns with this latest development.

Yours faithfully,
DELTA ELECTRICS NT PTY LTD &
DELTA WATER NT PTY LTD T/as Think Water – Winnellie

Damon Wagland
Director

Gordon Harvey
Director

John White
Director